

# Administrative Unit Assessment Report

**Assessment** is a term commonly used to encompass the process of gathering and using evidence to guide improvements.

SACSCOC requires that "The institution identifies expected outcomes, assesses the extent to which it achieves these outcomes, and provides evidence of seeking improvement based on analysis of the results".

## Be sure to **SAVE** your progress as you work!

### Administrative Unit

Financial Aid

### Submission Year

2020-2021

### Assessment Coordinator Name

Michelle Lodato

### Enter Assessment Coordinator Email

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## Unit Goal

### Goal

#### Goal 1

**Unit Goals** are broad statements that describe the overarching long-range intended outcomes of an administrative unit. They support the Institution's Mission/Goals.

#### Unit Goal

Comply with reporting requirements and maintain compliance with federal and state laws in order to obtain the maximum amount of funding possible. This will allow Lander the continued ability to recruit and retain students by offering a competitive financial aid package that meets the needs of the students that we serve.

#### Pillar of Success Supported

Selective, Competitive Recruitment and Enrollment of Ambitious and Talented Students

## Outcomes

### Outcome 1

**Outcomes** are specific, **measurable** statements that reflect the broader goals. They will primarily describe what the unit is going to do and what its impact will be on students and other key stakeholders (alumni, parents, employers, etc.).

Most administrative units measure **Operational Outcomes** which describe the level of performance of an operational aspect of a program or office (ex. number of services provided, timeliness of a process).

Some units may measure **Student Learning Outcomes** which describe knowledge, skills, and values that students are expected to gain as a result of their educational experiences (ex. Student Wellness Program may measure student knowledge of healthy habits.)

**What type of Outcome would you like to add?**

## Operational Outcome

### Enter Outcome

Meet state & federal reporting deadlines to ensure the maximum amount of state & federal funding that Lander receives for scholarship use.

### Timeframe for this Outcome

Academic Year 2019-2020

### Performance Target for "Met"

Continued maximum funding from state and federal agencies

### Performance Target for "Partially Met"

Reduced funding from the state and federal agencies

### Performance Target for "Not Met"

No funding from the state and federal agencies

### Assessment Measure Used

State Reports  
Federal Reports

### Frequency of Assessment

Annually

### Data Collected for this Timeframe (Results)

An increase in state & federal funding for scholarships was received

### Score (Met=3, Partially Met=2, Not Met=1)

3

### Comments/Narrative

State and federal reports were submitted in a timely manner which resulted in an increase in state and federal funding

### Resources Needed to Meet/Sustain Results

### Explanation of How Resources Will Be Used

## Outcome 2

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### What type of Outcome would you like to add?

Operational Outcome

### Enter Outcome

Ensure that we are complying with federal regulations to continue Title IV funding which is vital to meeting the financial needs of our new and returning students.

**Timeframe for this Outcome**

Academic Year 2019-2020

**Performance Target for "Met"**

No findings on federal audit and continued federal Title IV funding

**Performance Target for "Partially Met"**

At least 1 finding on financial aid audit and continued federal Title IV funding

**Performance Target for "Not Met"**

Multiple findings on federal audit and decreased/no federal Title IV funding

**Assessment Measure Used**

Financial Aid Audit

**Frequency of Assessment**

Annually

**Data Collected for this Timeframe (Results)**

We had zero findings on our financial aid audit and continued Title IV funding

**Score (Met=3, Partially Met=2, Not Met=1)**

3

**Comments/Narrative**

Financial aid audit is complete and we had zero findings on the audit. We are in good standing with Title IV regulations.

**Resources Needed to Meet/Sustain Results**

**Explanation of How Resources Will Be Used**

### Outcome 3

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**What type of Outcome would you like to add?**

Operational Outcome

**Enter Outcome**

Stay abreast of industry changes and best practices by attending conferences and workshops

**Timeframe for this Outcome**

Academic Year 2019-2020

**Performance Target for "Met"**

Each financial aid staff member attend at least 1 conference or workshop

**Performance Target for "Partially Met"**

At least half of the financial aid staff attend at least 1 conference or workshop

**Performance Target for "Not Met"**

Zero financial aid staff attend at least 1 conference or workshop

**Assessment Measure Used**

Virtual conferences and workshops

**Frequency of Assessment**

Annually

**Data Collected for this Timeframe (Results)**

Each financial aid staff member was able to attend at least 1 conference or workshop

**Score (Met=3, Partially Met=2, Not Met=1)**

3

**Comments/Narrative**

Conferences and workshops are vital to keep financial aid staff abreast of industry changes and best practices. This year due to COVID, conferences were offered virtually and each staff member was able to attend at least 1.

**Resources Needed to Meet/Sustain Results****Explanation of How Resources Will Be Used**

## Goal Summary

**Goal Summary/Comments**

Reporting guidelines and timelines met. Will continue to improve on efficient ways to gather data.

**Changes Made/Proposed Related to Goal**

In the process of implementing new systems that will make the data gathering process even more efficient and accurate.

**Upload Files (if needed)**

## Goal 2

**Unit Goals** are broad statements that describe the overarching long-range intended outcomes of an administrative unit. They support the Institution's Mission/Goals.

**Unit Goal**

Publicize aid opportunities and serve as a resource to campus and the larger community to increase retention and enrollment, while focusing on student debt.

**Pillar of Success Supported**

Selective, Competitive Recruitment and Enrollment of Ambitious and Talented Students

## Outcomes

**Outcome 1**

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### **What type of Outcome would you like to add?**

Operational Outcome

### **Enter Outcome**

Educate high school students and their parents about the financial aid process in order to maximize their aid eligibility by participating in high school FAFSA workshops and presentations.

### **Timeframe for this Outcome**

Academic Year 2019-2020

### **Performance Target for "Met"**

Participate in at least 5 high school financial aid functions

### **Performance Target for "Partially Met"**

Participate in at least 3 high school financial aid functions

### **Performance Target for "Not Met"**

Not participating in any high school financial aid functions

### **Assessment Measure Used**

# of high school functions participated in

### **Frequency of Assessment**

Annually

### **Data Collected for this Timeframe (Results)**

We participated in a total of 7 high school financial aid functions

### **Score (Met=3, Partially Met=2, Not Met=1)**

3

### **Comments/Narrative**

Financial aid functions at high schools are important to educate high school students about the financial aid process. These events help help to maximize a students aid eligibility which helps to meet their financial needs towards the cost of their education. We would like to continue increasing the number of high school functions that we are able to participate in.

### **Resources Needed to Meet/Sustain Results**

### **Explanation of How Resources Will Be Used**

## **Outcome 2**

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**What type of Outcome would you like to add?**

Operational Outcome

**Enter Outcome**

Integrate financial literacy activities into the campus culture

**Timeframe for this Outcome**

Academic Year 2019-2020

**Performance Target for "Met"**

Hold multiple financial literacy activities that focus on student debt

**Performance Target for "Partially Met"**

Discuss ideas for a financial literacy with no integration

**Performance Target for "Not Met"**

No additional integration or discussion of financial literacy activities

**Assessment Measure Used**

Amount and type of outreach of financial literacy events on and off campus

**Frequency of Assessment**

Annually

**Data Collected for this Timeframe (Results)**

We were able to integrate additional methods of financial literacy on and off campus.

**Score (Met=3, Partially Met=2, Not Met=1)**

3

**Comments/Narrative**

College students are making financial decisions that will have lasting financial implications. It is our responsibility to to educate them to the best of our ability on resources available that will help with the cost of their education. By integrating some additional methods of financial literacy we are seeing immediate results in enrollment & retention. As a part of this integration of financial literacy, we also saw our new 3 year loan cohort default rate decrease. This is due to reasons such as students being more informed about borrowing and being educated about making smart financial decisions. We will continue to improve on integrating additional methods of financial literacy.

**Resources Needed to Meet/Sustain Results**

**Explanation of How Resources Will Be Used**

**Outcome 3**

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**What type of Outcome would you like to add?**

Operational Outcome

**Enter Outcome**

Implement ways to market institutional scholarship opportunities to new and current students and simplify the scholarship application process for institutional scholarships.

**Timeframe for this Outcome**

Academic Year 2019-2020

**Performance Target for "Met"**

Implement at least 1 new way of marketing institutional scholarship opportunities and simplify the scholarship application process.

**Performance Target for "Partially Met"**

Implement at least 1 new way of marketing institutional scholarship opportunities while keeping the same scholarship application process.

**Performance Target for "Not Met"**

Continue marketing institutional scholarship opportunities as we are with the same application process.

**Assessment Measure Used**

New marketing methods for institutional scholarship awareness

**Frequency of Assessment**

Annually

**Data Collected for this Timeframe (Results)**

We were able to implement a new way of marketing institutional scholarship opportunities while streamlining and simplifying the application process.

**Score (Met=3, Partially Met=2, Not Met=1)**

3

**Comments/Narrative**

Our goal of publicizing aid opportunities and serve as a resource to campus and the larger community is ongoing. Eventhough we made great improvements in many areas with outreach to high schools and current students, we can continue to improve and implement creative ways to market financial aid opportunities to students and parents.

**Resources Needed to Meet/Sustain Results**

**Explanation of How Resources Will Be Used**

## Goal Summary

### Goal Summary/Comments

Publicize aid opportunities and serve as a resource to campus and the larger community to increase retention and enrollment, while focusing on student debt has been a huge focus for us this year. We have seen positive results from the efforts that we have made up until this point. Our FAFSA completion #'s have increased, our loan default rate has decreased and our enrollment and retention has increased. We will continue these efforts to meet the students needs.

### Changes Made/Proposed Related to Goal

I would like to further decrease our loan default rate, so there are other methods that we will be implementing to help with that. We will continue to reach out and publicize aid opportunities. I would like to see a shift in campus culture to where students view financial aid as a place of assistance and feels comfortable with the financial aid office and receives the excellent service that they trust us to provide.

### Upload Files (if needed)

## Goal 3

**Unit Goals** are broad statements that describe the overarching long-range intended outcomes of an administrative unit. They support the Institution's Mission/Goals.

### Unit Goal

Provide accurate and timely service to students and create a shift in campus culture on how students view the office of financial aid

### Pillar of Success Supported

Selective, Competitive Recruitment and Enrollment of Ambitious and Talented Students

## Outcomes

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### What type of Outcome would you like to add?

Operational Outcome

### Enter Outcome

Implement electronic processes to where the students have the ability to securely submit documents at the touch of a button.

### Timeframe for this Outcome



Academic 2019-2020

**Performance Target for "Met"**

Full implementation of dynamic forms which is a service that allows us to integrate electronic forms

**Performance Target for "Partially Met"**

Partial implementation of dynamic forms which is a service that allows us to integrate electronic forms

**Performance Target for "Not Met"**

No implementation of dynamic forms which is a service that allows us to integrate electronic forms

**Assessment Measure Used**

Implementation of dynamic forms

**Frequency of Assessment**

Annually

**Data Collected for this Timeframe (Results)**

We were able to partially implement dynamic forms

**Score (Met=3, Partially Met=2, Not Met=1)**

2

**Comments/Narrative**

We were able to partially implement dynamic forms to include some of our most popular forms. We will continue the implementation to include additional forms, as well as, some additional automated processes.

**Resources Needed to Meet/Sustain Results**

**Explanation of How Resources Will Be Used**

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**What type of Outcome would you like to add?**

Operational Outcome

**Enter Outcome**

Cross training for financial aid employees to ensure that we are capable of providing the best customer service to our students and parents both effectively and efficiently.

**Timeframe for this Outcome**

Academic Year 2019-2020

**Performance Target for "Met"**

Complete cross training amongst all financial aid staff

**Performance Target for "Partially Met"**

Partial cross training amongst some of the financial aid staff

**Performance Target for "Not Met"**

No cross training amongst the financial aid staff

**Assessment Measure Used**

Knowledge of each financial aid staff member and service provided to students and parents

**Frequency of Assessment**

On Going

**Data Collected for this Timeframe (Results)**

We were able to provide some cross training opportunities, but only in the positions that needed it the most.

**Score (Met=3, Partially Met=2, Not Met=1)**

2

**Comments/Narrative**

We have made great strides in our cross training endeavours, but we still have more cross training to do. We are training strategically based on the maximum benefit of our services to students and parents.

**Resources Needed to Meet/Sustain Results****Explanation of How Resources Will Be Used**

## Goal Summary

**Goal Summary/Comments**

Financial aid is extremely important as students navigate the process of choosing college, attending college and obtaining their degree. It is one office on campus that provides a service to the student from the time of inquiry and beyond graduation. As an office and as a campus, we need to work towards a shift in the campus culture of how students view financial aid. I would like for our office to be viewed as a place for assistance in navigating and educating the students and parents to maximize their aid eligibility.

**Changes Made/Proposed Related to Goal**

Continue with cross training and work on implementing processes that will help with the flow of traffic and phone calls during our crazy season. Continue to motivate financial aid staff by praising them and thanking them for the service that they provide to all students and parents.

**Upload Files (if needed)**